



## Passionate About Investment Management

At William Blair, we are passionate about the profession of investment management.

We are an independent, 100% active employee-owned firm with no distractions from our sole priority: creating strong, risk-adjusted returns for our clients.

We have deep expertise: 95% of William Blair Investment Management's institutional portfolio managers and analysts have earned advanced degrees or are CFA charterholders. And the stability of our teams is at the core of our success in creating sustainable value for our clients.

Our highly collaborative team draws on intensive research and insightful judgment that comes only from experience, and our investment process is designed to be disciplined, rigorous, and, most importantly, repeatable. Moreover, we evolve to meet our clients' needs while remaining true to our core investment strengths and maintaining our uncompromising integrity. This consistent approach builds alignment—and client relationships—that endure over the long term.

### About William Blair Investment Management

William Blair is committed to building enduring relationships with our clients. We work closely with private and public pension funds, insurance companies, endowments, foundations, and sovereign wealth funds, as well as financial advisors. We are 100% active-employee-owned with broad-based ownership. Our investment teams are solely focused on active management and employ disciplined, analytical research processes across a wide range of strategies, including U.S. equity, non-U.S. equity, and emerging markets debt. William Blair is based in Chicago with global resources providing expertise and solutions to meet our clients' evolving needs.

### A Recognized Workplace

William Blair was named one of *Pensions & Investments'* Best Places to Work in Money Management in 2012, 2013, 2015, 2016, 2017, 2018, 2019, 2020, 2021 and 2022, and one of the *Chicago Tribune's* Best Places to Work in Chicago in 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, and 2022.

### Firm Statistics

(as of 12/31/22)

**\$55.9 billion**

Total assets under management

**2,134**

Employees (331 in Investment Management)

**240 partners**

53 in Investment Management

**102**

Investment professionals

**29**

Portfolio managers

**48**

Dedicated Investment Management analysts

**24 years**

Average industry experience for portfolio managers